Acquisition Reform Success Story



Joint Air-to-Surface Standoff Missile (JASSM)

Program Manager (PM): Mr. Terry Little

Program Executive Officer: Mr. Harry Schulte

Contractor: Competing Downselect **Lockheed-Martin PM**: Mr. Dick Caime **McDonnell Douglas PM:** Mr. Jim Gates

Success Story POC: Lt Doug Harrison, (904) 882-

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Program Description

A next-generation air launched cruise missile that will provide the Air Force and Navy a standoff capability greater than currently exists. JASSM's ability to place both fixed and relocatable targets at risk, while allowing the launch platforms to remain outside of area air defenses, will destroy the enemy's war-sustaining ability. JASSM will also be capable of autonomous operations during the mid-course and terminal flight phase and will be capable of operating in a 2010 threat environment and beyond.

How Streamlining Made a Difference

The JASSM program office is doing more for acquisition reform than any program has done in recent history. We continue to re-write the "How-to-Book of Acquisition."

| <u>Measure</u> | Old Way | JASSM | Results |
|----------------------------|---------------------------|-----------------------------|-----------------|
| CAIV Initiatives | ORD = 700K (BY95\$) | Current est = 390K (BY95\$) | 44% reduction |
| Warranty | Material, Workmanship | 15-20 yr bumper-to-bumper | Costs included |
| | | | in total price |
| Multi Aircraft Integration | Individual ICD with each | Common Core ICD based on | Currently Core |
| | Aircraft (TSSAM, SLAM) | MIL-STD 1760 (JASSM) | ICD signed |
| | | | with 7 A/C |
| Production Schedules | Production stretches out, | Due to DFM, DFA, and | Save gov't \$9M |
| | costs ↑ & war-fighting | CAIV; compressed | (BY95\$) per yr |
| | capability ↓ | production to ≤ 10 yrs for | in fixed cost + |
| | | same quantity | contractor cost |

Bottom Line: JASSM will have a complete "bumper-to-bumper" 15-20 year warranty (**better**), asset availability in the 1st Qtr FY02 (**faster**), and an average unit procurement price of < \$400K (**cheaper**).